

Auction Tips and Tricks...

GET YOUR EQUIPMENT HERE EARLY....if your equipment/vehicle is checked in, lotted and placed in-line before the advertised “preview days”, then it has better than an 80% chance of attaining the appraised values on auction day. Deliver your consignments here prior to our Brochure deadline to ensure you get this free exposure and top dollar for your pieces.

SERVICES.....sometimes just a good bath, a re-upholstered seat and/or new glass could mean more money in your pocket. Ask your salesperson.

GLOBAL ADVERTISING.....we advertise your inventory globally on multiple websites, as well as our own website.

CERTIFIED AND TRUVALUE™ APPRAISALS.....we are Certified Machinery and Equipment Appraisers (CMEA), and also provide complimentary TruValue™ Fleet Appraisals.

1031 TAX EXCHANGE.....you may qualify for a “1031 Tax Exchange” when buying and selling “Like Kind” equipment.

CASHMAX™ & AUCTIONMAX™you may qualify for a cash advance before your inventory even needs to hit the auction block.

DMV REGISTRATION SERVICE.....WCA is also a fully licensed dealer and titling service for your everyday DMV needs.

WCA POLICIES

DELIVERY: All small items, such as tools and attachments, must be delivered no later than the Sunday immediately preceding the auction.

STANDARD FEES: Commission - 12% for all sales \$2000 per lot and over, 20% for all sales under \$1999 per lot; Yard & Security – sliding scale based on total consignment, not to exceed \$250 per auction; DMV Lien/Title Search & Processing - \$47 each; UCC Search - \$85 per basic search.

INTEREST: All invoices should be paid in full by the first Wednesday following the auction, otherwise, interest will begin to accrue at a rate of 18% per annum, on all unpaid balances.

STORAGE: All lots should be picked up by the second Friday following the auction, otherwise, storage will begin to accrue at a rate \$25 per lot, per day.